



SPERO



CASE STUDIES



HELPING A TRANSPORTATION GIANT MOVE FORWARD

CLIENT CHALLENGES

As one of North America's leading freight transportation companies – 8,000 locomotives, 32,500 route miles, 42,000 employees and \$23 billion in annual revenue – our client has a massive IT infrastructure.

Maintaining an operation of this size is challenge enough, but they were about to embark upon a 10-year IT modernization effort intended to revolutionize the transportation industry.

This multi-billion dollar project included a roadmap full of enterprise-level key initiatives, including big data analytics, cloud SaaS, asset management and corporate systems, and many were to be launched simultaneously.

SPERO SOLUTIONS

After two years of proving our resourcefulness and dedication succeeding in one staffing challenge after another (where our competitors had failed), this transportation giant rewarded us by designating Spero Solutions a primary strategic partner for all nationwide recruiting and staffing services.

In this capacity, and in order to better help our client prepare for the incredible challenges ahead, a designated team of experienced IT recruiters and account managers was formed.

They quickly developed a customized approach to find and deliver needed IT talent across the enterprise, especially in locations where the IT talent base was minimal

SPERO RESULTS

Spero Solutions was able to uncover hard-to-find technical talent, as well as accelerate the speed at which these resources were placed, often filling requirements in half the time of other providers.

By working to understand our client's core business objectives and specific project requirements, our team was able to deliver profound business impact and great value.

In addition, by placing quality, well-suited candidates in a timely manner, we are enabling our clients to meet – or exceed – initiative goals across North America.

